



THE LINK

Connecting Suppliers with DLA



Issue 24
April 2022

SMALL BUSINESS OFFICE OFFERS TRAINING FOR CONTINUED LEARNING

2022 TKO Mark Your Calendars!

TKO Seminars are
FREE!

Learn how to do business with
the Government

May 10—11
September 6—7
November 1—2

Register at: <https://tko.dla.mil/>

All seminars are
currently being held

VIRTUALLY

9:00 AM - 2:30 PM (EST)



www.dla.mil

www.facebook.com/dla.mil

www.twitter.com/dlamil

[www.youtube.com/user/
dodlogisticsagency](https://www.youtube.com/user/dodlogisticsagency)

Land and Maritime Virtual TKO Seminars are collective sessions that teach suppliers how to start doing business with DLA and navigate its procurement process. Suppliers learn how to find open solicitations, how to submit a quote through DIBBS, procedures for viewing/downloading drawings, and other relevant topics of discussion. This two-day course is expressly designed for dealers, distributors, and manufacturers. One hour webinars are also offered with different topics on a monthly basis. See the schedule below:

- Supplier Performance Risk System (SRPS) - April 12, 2022, 2—3 PM EST
- Technical Data Packages (TDPs)/cFolders - May 17, 2022, 2—3 PM EST
- First Destination Transportation—June 21, 2022, 2—3 PM EST
- Pricing—July 12, 2022, 2—3 PM EST
- Packaging—August 16, 2022, 2—3 PM EST
- Resolving Issues with Orders—September 27, 2022, 2—3 PM EST
- Post Award—October 11, 2022, 2—3 PM EST
- Casting and Forging—November 15, 2022, 2—3 PM EST
- Doing Business with DLA—December 15, 2022, 2—3 PM EST

To sign up, go to www.tko.dla.mil, select DLA Land and Maritime at the drop down window, and reserve your spot online. Questions? You can contact Jon Ferguson at 614-692-7128 or Jonathan.Ferguson@dlamil



DLA Industry Engagement Plan Refresh

Below you will find a message from Mr. Matt Beebe, DLA's Component Acquisition Executive, announcing our newly refreshed Industry Engagement Plan:

Leaders,

I am excited to announce our newly published Industry Engagement Plan (IEP)! As leaders in industry associations supporting DLA, I wanted to provide you a copy to disseminate to your members.

The first IEP was published in 2018, which reflected DLA's commitment to strengthening our partnership with industry. With our current environment and updated DLA Strategic Plan released under VADM Skubic, the refresh of the IEP couldn't happen at a better time. The strong relationship we have with our supplier community is critical to the Agency's ability to successfully carry out its mission. During the last two years of the global pandemic this has been repeatedly validated and continues to be true. The attached IEP reiterates and incorporates our commitment to our Nation and our Warfighter to further strengthen our partnership between DLA and its industry base.

On behalf of VADM Skubic, Mr. Bunn and all of DLA, thank you for your continued partnership and commitment as we work together to build and strengthen strong partnerships in order to support our Warfighters.

*Warfighter Always!
R/, Matt*

As you can see from Mr. Beebe's message and what you will notice throughout the IEP, DLA's commitment to further strengthen our partnership between DLA and our suppliers is at the top of the list. As you know, due to COVID-19, many of our DLA hosted industry events have been virtual. As we start to come out of the pandemic and can begin to safely get together, we look forward to hosting you in person at more of our events. On page 13 of our IEP, you will see a list of the many events we host throughout the year. An upcoming in person event is announced on page 3 of this newsletter!

As we carry out our mission as the Nation's Combat Logistics Support Agency, we hope that this IEP is useful to you as we continue to build and strengthen our partnerships on behalf of our Warfighters. The strong relationship DLA has with our supplier community is critical to our ability to successfully carry out our mission. This commitment is the main theme throughout our newly published IEP available at <https://www.dla.mil/Info/strategicplan/IndustryEngagementPlan/>. The IEP will serve as the guide as we continue to build and strengthen our industry partnerships on behalf of our Warfighters.

We encourage you to frequently visit our IEP and Demand Forecast (<https://www.dla.mil/Info/Strategic-Plan/Industry-Engagement-Plan/DemandForecast/>) webpages to get up-to-date information on our upcoming capstone events and other major subordinate command (MSC) opportunities in 2022.



DLA LAND & MARITIME SUPPLIER CONFERENCE

APRIL 6 - 7, 2022

Make your plans today to join us on April 6 - 7, 2022 in Columbus, OH for the DLA Land & Maritime Supplier Conference & Exhibition. This year's theme is "Delivering Supply Chain Support in a Contested Logistics Environment," which will outline the importance of the DLA Land and Maritime relationship with industry and the need to continually evolve to support the ever-growing demands of our warfighter.

If you have attended in the past, or if this is your first time with us, please join us for this informative event. You will have an opportunity to hear senior level speakers on topics relevant to the current defense sector and gain networking opportunities with government contracting personnel, other defense contractors, and leaders.



Senior military and government leaders will provide critical perspectives across elements of the end-to-end DoD supply chain. You'll gain valuable insights into doing business with DLA and how we can maximize relationships to deliver the best service to our customers. Whether you are a small or large business looking to begin a working relationship with DLA or an established business that wants to strengthen existing relationships, we look forward to your participation in this conference. You can find further details regarding exhibit registration and general registration on the NDIA event page below. Registration is now open!

Go to: www.ndia.org/dla22

DLA ENERGY WORLDWIDE ENERGY CONFERENCE POSTPONED

After careful consideration of the current global environment and with the health and well-being of all conference attendees in mind, DLA Energy Commander Brig Gen Canlas has decided it is best to postpone the 2022 DLA Energy Worldwide Energy Conference. Please check the DLA Energy Industry Engagement website (<https://www.dla.mil/Energy/Business/Industry-Engagement/>) for future event updates and don't hesitate to reach out to the DLA Energy Supplier Advocates at Energy.Industry-Engagement@dla.mil with questions.



DLA ENERGY: INDUSTRY CONNECTIONS

Vendors can stay abreast of what's happening at DLA Energy by requesting the major subordinate command's industry newsletter, "Industry Connections. "

DLA Energy Supplier Advocates publish the newsletter on a quarterly basis, and it is available to all current and potential vendors.

"Industry Connections" features a Program Spotlight section, which highlights one of DLA Energy's business units or major programs, often includes current and future acquisition information, and provides updates for live and virtual events.

In previous editions, the newsletter has included demand forecasting information and the results of the DLA Vendor Satisfaction Survey.

Contact the supplier advocates at energy.industry-engagement@dla.mil to be added to the newsletter distribution list or to receive a copy of previous editions.



TRANSITION FROM DUNS NUMBER TO UEI (UNIQUE ENTITY IDENTIFIER)

The Federal Government will transition from the use of the DUNS Number to the new Unique Entity Identifier (UEI) as the primary means of entity identification for Federal awards government-wide. UEIs are required in accordance with [2 CFR Part 25](#), and the transition from DUNS to UEI will result in the UEI being issued by the Federal Government in SAM.gov. This means entities will no longer rely on a third party to obtain an identifier (i.e., a DUNS issued by Dun and Bradstreet). This change is meant to streamline the entity identification and validation process, making it easier and less burdensome for entities to do business with the Federal Government.

Starting **April 4, 2022**, the Integrated Award Environment (IAE) systems (i.e., SAM.gov, FPDS, eSRS, FSRS, FAPIIS, and CPARS) will comply with the Federal Government's requirement to end use of the DUNS Number for Federal award management.

Here is what you need to know to be ready for this transition:

- If your organization is currently registered in [SAM.gov](#) with either an active or inactive registration, you have already been assigned a UEI. Your UEI is viewable on your entity's registration record in SAM.gov.
- If you have an inactive registration or need to update your registration, you must ensure that your renewal or updates occur on time and as required.
- If your registration has expired, please follow this link with instructions: https://www.fsd.gov/gsafsd_sp?id=kb_article_view&sysparm_article=KB0039526&sys_kb_id=0575c1c81b8138905465eaccac4bcb16&spa=1

Where to get help: The Federal Service Desk, available at [FSD.gov](#), is the help desk that has been established for all IAE systems. FSD.gov includes resources that address the UEI transition and these resources are available at: https://www.fsd.gov/gsafsd_sp?id=gsafsd_kb_articles&sys_id=6b8149b2db2e7c10060d5425f39619a8

The screenshot shows the Department of Defense Procurement Toolbox website. The URL is <https://dodprocurementtoolbox.com/site-pages/unique-entity-id>. The page features a navigation bar with links for Home, FAQs, Calendar, and Contact Us. Below the navigation bar is a search bar and a menu with categories: Government Furnished Property, Unique ID, eBusiness, Purchase Card, Cybersecurity, Procure to Pay (P2P), Contract Closeout, and SAM.gov. The main content area is titled "Unique Entity ID" and contains a table with the following data:

Name	Date	
IAE SAM Quick Start Guide A quick start guide for getting a Unique Entity ID (SAM)	11/2021	View
UEI Fact Sheet IAE SAM helpful hints on transitioning to the new Unique Entity ID (UEI) (SAM).	10/2021	View

Below the table are two frequently asked questions:

- ?** I have a DUNS number, will I still need a Unique Entity ID (UEI)?
Yes. However you do not need to do anything more than keep your SAM.gov registration up to date. As you go through the process the UEI will be assigned.
- ?** Where do I apply for the Unique Entity ID (UEI)?

The sidebar on the left contains a "SAM.gov" menu with the following items: Entity Management (Entity Registrations, Exclusions), Contract Opportunities, CPARS, Data Bank (Contract Data Reports) (DoD Training Slides, DoD Training Videos, GSA Training on Ad-hoc and Standard Reports), Federal Hierarchy, Government User Accounts and Role Management, IAE Technical Interface Committee (TIC), Miscellaneous, Service Contract Reporting (SCR), System Access and Interfaces, and Unique Entity ID. The sidebar on the right contains a "About SAM.gov" menu with the following items: Entity Management (Entity Registrations, Exclusions), Contract Opportunities, CPARS, Data Bank (Contract Data Reports) (DoD Training Slides, DoD Training Videos, GSA Training on Ad-hoc at), Federal Hierarchy, Government User Accounts and Role Management, IAE Technical Interface Committee (TIC), Miscellaneous, Service Contract Reporting (SCR), System Access and Interfaces, and Unique Entity ID.

DIBBS POST AWARD REQUESTS (PARs) REASON CODES VR15, VR16, AND VR17

In May 2021, three Post Award Request (PAR) reason codes were added to DIBBS: VR15, VR16, and VR17.

VR15— Request for Variance (from NIIN Technical Data) allows vendors to submit a DD Form 1694 and DD Form 1998 for Engineering Support Activities to consider requests for variance.

VR16— First Article (Govt or Ctr) allows vendors to inquire about the status of first article submissions.

VR17— Production Lot Test Inquiry allows vendors to inquire about the status of production lot test submissions.



The use of these reason codes provide vendors the opportunity to be very specific when contacting DLA for assistance.

A job aid entitled "Post Award Requests (PARs) in DIBBS — Updated JAN 2022," is located in the Supplier Information Resource Center located at: <http://www.dla.mil/HQ/InformationOperations/Business/EBSSupplierResources.aspx>

Suppliers! Please check the NOTICES at the bottom of the DIBBS website regularly!!

You can find information on scheduled maintenance windows, new policies and procedures, information about DLA, new forms, past issues of "The LINK" newsletter and much more!

LAND SUPPLY CHAIN - "HOT" ITEMS LIST

Do you have parts on hand? Government surplus? Manufacturer overruns?

DLA Land Supply Chain has posted a list of items that are urgently needed at:

<https://www.dla.mil/Land-and-Maritime/Business/Selling/>

We are looking for readily available and usable material. We are asking our industry partners to review this list and let us know if you have parts! This list will be updated monthly so please check back regularly.

Please submit inquiries to FL.AvailMat@dlamail.

